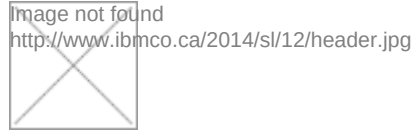


Insight. Opportunity. Action

Submitted by Josh on December 17, 2014 - 11:38am

Your clients are worried about long-term care costs...



You can help clients understand how health needs change in retirement and help them create a plan to cover these needs. Talk to clients about how Sun Long Term Care Insurance or Sun Retirement Health Assist can help with the cost of substantial care and assistance that can emerge in retirement. To help start the conversation, show clients the [Why health? whiteboard video](#) and discuss how health needs change over time.

* 2014 Sun Life Canadian Health Index.

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